

Esker Named to *Supply & Demand Chain Executive's* SDCE 100 Top Supply Chain Projects for 2020

Singapore, Malaysia and Hong Kong — June 17, 2020 — *Supply & Demand Chain Executive* the executive's user manual for successful supply and demand chain transformation, has selected [Esker](#), a worldwide leader in AI-driven [process automation solutions](#) and [pioneer in cloud computing](#), as one of the recipients of the SDCE 100 Award for 2020 for its order management project with [Lam Research](#).

The SDCE 100 spotlights successful and innovative projects that deliver bottom-line value to small, medium and large enterprises across the range of supply chain functions. These projects can serve as a map for supply chain executives looking for new opportunities to drive improvement in their own operations. These projects also show how supply chain solution and service providers help their customers and clients achieve supply chain excellence and prepare their supply chains for success.

When Lam Research needed a scalable solution with the ability to process PDFs, eliminate redundant manual entry, and streamline order processing to support cost structures and a growing customer base, the company turned to Esker's AI-driven [Order Management solution](#).

"Before we had Esker, a standard order took about nine minutes to process," said Jesse Sandoval, CSR, Order Management at Lam Research. "But once we had Esker, the process was down to 1-2 minutes. Because Esker can handle PDFs, it was able to fill a gap we had in our process. The beauty of Esker's solution is its ability to 'learn' as we use it. The teaching and auto-learn functionalities were big factors in our ability to reduce overall touches and speed up process time."

Working with Esker enabled Lam Research to reduce manual data entry, cut order processing time by 88 percent, and lower manual changes per order from 3.7 to 2.8. Lam realised a lower possibility for errors, a streamlined workflow and an increased focus on customer service, resulting in a successful project that drove unprecedented order processing efficiencies.

"Innovation is essential in driving the supply chain industry forward, and thanks to these valuable partnerships, companies of all sizes are able to achieve success in projects that matter," says Marina Mayer, editor for *Supply & Demand Chain Executive*. "From business intelligence systems and supply and demand planning, to inventory reduction and procurement solutions, the SDCE 100 offers proof-of-concept that with the right planning and execution, anything is possible."

“We are honored to be included in the SDCE 100 Top Supply Chain Projects list,” said Steve Smith, COO at Esker. “Esker is proud to support Lam Research in scaling globally to deliver a refined customer service and order processing experience.”

About Supply & Demand Chain Executive

Supply & Demand Chain Executive is the executive's user manual for successful supply and demand chain transformation, utilising hard-hitting analysis, viewpoints and unbiased case studies to steer executives and supply management professionals through the complicated, yet critical, world of supply and demand chain enablement to gain competitive advantage. Visit www.SDCExec.com to learn more.

About Esker

Esker is a worldwide leader in AI-driven process automation software, helping financial and customer service departments digitally transform their procure-to-pay (P2P) and order-to-cash (O2C) cycles. Used by more than 6,000 companies worldwide, Esker's solutions incorporate artificial intelligence (AI) technology to drive increased productivity, enhanced visibility, reduced fraud risk, and improved collaboration with customers, suppliers and internally. Founded in 1985, Esker operates in North America, Latin America, Europe and Asia Pacific with global headquarters in Lyon, France, and U.S. headquarters in Madison, Wisconsin. For more information on Esker and its solutions, visit www.esker.com.sg. Follow Esker on LinkedIn [@EskerAsia](https://www.linkedin.com/company/esker) and join the conversation on the Esker blog at blog.esker.com.sg

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